

**ECMS PTSA**  
**Profit & Loss Budget vs. Actual**  
 July 2019 through June 2020

	Jul '19 - Jun 20	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
Balance Forward	4,708.83	4,708.83	0.00	100.0%
Business Partnerships	0.00	250.00	-250.00	0.0%
<b>Fundraising Projects</b>				
8th Grade Dance	0.00	2,200.00	-2,200.00	0.0%
Book Fair	4,811.04	4,500.00	311.04	106.9%
Fall Campaign	0.00	3,000.00	-3,000.00	0.0%
Grade Level Parties - 6th/7th	0.00	0.00	0.00	0.0%
Locker Stocker	1,232.00	2,000.00	-768.00	61.6%
Membership Dues	4,075.00	2,400.00	1,675.00	169.8%
Spirit Wear	8,265.00	6,000.00	2,265.00	137.8%
<b>Total Fundraising Projects</b>	18,383.04	20,100.00	-1,716.96	91.5%
Reward Programs (Retail Stores)	867.21	500.00	367.21	173.4%
<b>Total Income</b>	23,959.08	25,558.83	-1,599.75	93.7%
<b>Cost of Goods Sold</b>				
<b>Fundraising Costs</b>				
8th Grade Dance	0.00	2,200.00	-2,200.00	0.0%
Book Fair	4,061.25	3,500.00	561.25	116.0%
Fall Campaign	150.00	50.00	100.00	300.0%
Georgia PTA Memberships	1,252.50	1,500.00	-247.50	83.5%
Grade Level Parties - 6th/7th	0.00	0.00	0.00	0.0%
Locker Stocker	1,514.48	1,600.00	-85.52	94.7%
Spirit Wear	5,788.85	4,000.00	1,788.85	144.7%
<b>Total Fundraising Costs</b>	12,767.08	12,850.00	-82.92	99.4%
<b>Total COGS</b>	12,767.08	12,850.00	-82.92	99.4%
<b>Gross Profit</b>	11,192.00	12,708.83	-1,516.83	88.1%
<b>Expense</b>				
<b>Administration</b>				
Postage, Mailing Service	0.00	100.00	-100.00	0.0%
Printing-Copying-Supplies	64.60	200.00	-135.40	32.3%
<b>Total Administration</b>	64.60	300.00	-235.40	21.5%
<b>Business Expenses</b>				
Annual ECCP PTSA Dues	305.00	350.00	-45.00	87.1%
Bank / CC Fees	99.05	200.00	-100.95	49.5%
Business Exp - President's Fund	0.00	200.00	-200.00	0.0%
Business Expenses - Other	0.00	150.00	-150.00	0.0%
Communications/Marketing	107.88	550.00	-442.12	19.6%
Contingency Fund	0.00	2,233.83	-2,233.83	0.0%
Incorporation Fee	30.00	30.00	0.00	100.0%
PTA Insurance	150.00	150.00	0.00	100.0%
School Calendars	0.00	500.00	-500.00	0.0%
<b>Total Business Expenses</b>	691.93	4,363.83	-3,671.90	15.9%
<b>Community</b>				
Honoring Our Heroes	0.00	50.00	-50.00	0.0%
<b>Hospitality</b>				
Community Events - East Cobber	0.00	250.00	-250.00	0.0%
New Parent Welcome Event	0.00	0.00	0.00	0.0%
Open House	270.00	300.00	-30.00	90.0%
PTSA Volunteer Appreciation	0.00	200.00	-200.00	0.0%
Rising 6th Grade Event	261.10	300.00	-38.90	87.0%
<b>Total Hospitality</b>	531.10	1,050.00	-518.90	50.6%
Red Ribbon Week	0.00	50.00	-50.00	0.0%

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<b>Student Recognition</b>				
End of the Year Awards	0.00	750.00	-750.00	0.0%
PBIS	478.00	1,500.00	-1,022.00	31.9%
Reflections	0.00	50.00	-50.00	0.0%
Semester Honor Roll Celebration	0.00	350.00	-350.00	0.0%
Student Recognition - Other	0.00	0.00	0.00	0.0%
<b>Total Student Recognition</b>	478.00	2,650.00	-2,172.00	18.0%
<b>Teacher/Staff Recognition</b>				
Back to School Lunch	906.47	1,000.00	-93.53	90.6%
Bus Driver Appreciation	20.00	300.00	-280.00	6.7%
Counselor Recognition	0.00	100.00	-100.00	0.0%
Public Safety Officer Apprec	54.95	50.00	4.95	109.9%
School Nurse Supplies Apprec.	0.00	50.00	-50.00	0.0%
Social Worker Appreciation	0.00	50.00	-50.00	0.0%
Staff Appreciation Lunch/Gifts	80.00	800.00	-720.00	10.0%
Staff Holiday Party	257.89	600.00	-342.11	43.0%
TOY / CEOTY	0.00	100.00	-100.00	0.0%
<b>Total Teacher/Staff Recognition</b>	1,319.31	3,050.00	-1,730.69	43.3%
<b>Total Community</b>	2,328.41	6,850.00	-4,521.59	34.0%
<b>Grants</b>				
ECMS Principal	500.00	500.00	0.00	100.0%
Wheeler Scholarship	0.00	500.00	-500.00	0.0%
<b>Total Grants</b>	500.00	1,000.00	-500.00	50.0%
<b>Travel and Meetings</b>				
Conference, Convention, Meeting	0.00	195.00	-195.00	0.0%
<b>Total Travel and Meetings</b>	0.00	195.00	-195.00	0.0%
<b>Total Expense</b>	3,584.94	12,708.83	-9,123.89	28.2%
<b>Net Income</b>	<b>7,607.06</b>	<b>0.00</b>	<b>7,607.06</b>	<b>100.0%</b>